

## **Realtor Prospecting Form**

Use this form to determine if a landlord/seller or a tenant/buyer may be interested in taking advantage of the lease purchase contract.

### **MN RENTING LLC**

**8726 Egan Drive, Savage, MN 55378**

**Cell: 612-710-5035 e-Fax: 847-461-1930**

**Office: 952-224-5060 Fax: 952-224-5062**

**e-mail: mark@mnrenting.com**

**e-mail: mworm@slrrealty.com**

**e-mail: mworm77@onebox.com**

## REALTOR PROSPECTING FORM

### Prequalifying Tenant/Buyers

Clearly state their problem: \_\_\_\_\_  
\_\_\_\_\_

What do they hope to accomplish: \_\_\_\_\_  
\_\_\_\_\_  
?

Describe what type of home they are looking for: \_\_\_\_\_  
\_\_\_\_\_

1. Money for a down payment: \_\_\_\_\_
2. Monthly payment desired: \_\_\_\_\_
3. Amount would like to spend: \_\_\_\_\_
4. Time frame: \_\_\_\_\_
5. How is their credit: \_\_\_\_\_

If they qualify for conventional financing, would they be interested in the features and benefits of a lease purchase contract: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### Prequalifying Landlord/Sellers

Clearly state their problem: \_\_\_\_\_  
\_\_\_\_\_

What do they hope to accomplish: \_\_\_\_\_  
\_\_\_\_\_

Describe what type of home they have: \_\_\_\_\_  
\_\_\_\_\_

1. How much cash do they need: \_\_\_\_\_
2. Current monthly payment: \_\_\_\_\_
3. Amount owed: \_\_\_\_\_
4. Time frame: \_\_\_\_\_

Would they consider a full price offer in exchange for a lease purchase contract:  
\_\_\_\_\_?